



IP PATHWAYS ADAPTIVEIT™ professional services

At IP Pathways, our primary goal is to give you guidance and expertise to help you build the leanest, most agile and efficient in-house IT management and system administration strategy for your growing business.

We offer a variety of innovative solutions including AdaptiveIT™ Professional Services.

AdaptiveIT™ was designed to meet the growing demand for cost effective IT engineering excellence on an extended or permanent basis.

Consider the Advantages of AdaptiveIT™

- Offers a range of services to meet your needs from CIO to entry-level support
- Provides an on-site consultant; you maintain control of work flow, and evaluate performance
- Allows you to “right-size” your team based on budget and work flow needs
- Transfers many of the costs and risks associated with hiring and staffing for the solution to us
- Affords you access to the knowledge base of our entire engineering team
- Achieves stability through ongoing support; no gap or vacancy left unfilled



Offers access to agency engineering expertise



Provides scalability based on need



Improves compliance with industry specific regulations

WANT TO KNOW MORE?

See back page for a comparison of talent engagement models

Talent Engagement Models – A Comparison

Direct Hire A strategy for use with permanent workforce requirements.	Contractor A strategy for a short term or long term projects with a defined beginning and end.	AdaptiveIT™ Professional Services A talent engagement solution for ongoing work flow needs (6 months or more).
Sourcing may be in-house or provided by staffing companies.	Sourcing provided by staffing companies.	Resources provided from within our employee-base or are hired to fit your need.
Employee compensation is tied to time worked rather than specific output.	Flat-fee, no service level commitment, per hour worked by contractor.	Outsourcing agency paid for outcomes. Incented to operate efficiently within the monthly fee.
Employer has control over the employee's time, activity, and quality.	Control over the employee's time, activity, and quality ultimately remain with the client.	Agency responsible for the execution of agreements and outcomes, quality and activity.
Risks and responsibilities of hire remain with employer.	Staffing companies handle recruiting, vetting, hiring and payroll. The client is involved in interviewing and selection.	Transfer of risk for all sourcing, vetting, hiring, payroll, benefits and discipline to us.
Higher up-front costs. If the employee leaves, the investment is lost.	Expenses incurred as services are rendered; if the employee leaves staffing agencies attempt to locate a replacement.	Expenses incurred as services are rendered. If the resource leaves, we have trained resources immediately available to meet client needs.
Employer bears the cost of training; If supplementary skill sets are required, employer must invest in additional resources.	If a consultant does not have all skill sets required, employer must invest additional resources to cover the need.	Agency bears the cost of training. If the consultant lacks required skill sets, they can draw upon the knowledge base of agency resources.
Part time need for subject matter experts can be extremely difficult to fill.	Contractors often seek full time hours within the scope of a project. Staffing compensation incents recruiter toward full-time opportunities.	AdaptiveIT™ offers scalability based on client need (PT, FT).

Architect | Implement | Monitor | Support | Manage



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